MORTGAGE PROGRAM MATRIX





/E ARE EXPERTS!				Page 1	1 of 12
	OM	Commu	hity Loan	(retail only)	
Occupancy	Loan Amount	Loan Purpose	Max LTV/CLTV	FICO	Reserves
Primary Home Only	Follow Agency Loan Limits	Purchase Rate/Term Refinance Cash Out Refinance	95.00%/95.00% and follow AUS results	Min FICO 620	Follow AUS Results
Price Incentive	★2% of loan amou	nt incentive with a	\$4,500 Caps		
Product	★30 and 15-year Fixed Ag ★30-year Fixed Agency Hig				
Job & Income		cs outlined in the Fannie M	1ac Income calculation/doc 1ae and Freddie Mac Overla	umentation requirements, plus y Matrix	
Property Eligible	★ Refer to <i>https://hub.co</i>	llateralanalytics.com/corr	espondentsearch		
Property Type	state law), regardless of wl achieve collateral eligibility	ligible: properties; perty, structure, etc. in which nether any income or asset 7;	ch there is knowledge of an s are being derived from th	illegal activity occurring past or e illegal activity. Property alterat those properties that are curren	ions cannot be made to
Citizenship	 ★U.S Citizens; Permanent ★Non-Permanent Residen ★No limitation of FTHBs ★Maximum 4 		ion-occupant co-borrower		
Assets		tion Services for asset verif	ication is eligible	essment and borrower cash-flow	credit assessment is eligible
Credit	★Acceptable credit history	y determined by AUS. Docu	ıment per AUS findings. (no	n-traditional credit not eligible)	
Credit Event	★Refer to Fannie Mae and of Bankruptcy	l Freddie Mac Overlay Mat	rix > Derogatory Credit and	Fannie Mae and Freddie Mac Ov	verlay Matrix > Reaffirmation

Appraisal	 ★ Follow AUS messaging for appraisal requirements, plus: (1) If using DU Value Acceptance (Appraisal Waiver) is eligible (2) If using LPA Automated Collateral Evaluation (ACE) is eligible (3) Additional due diligence required when final DU or LPA Findings indicates High Value Flag (4) Value Acceptance (Appraisal Waiver) + PDR or ACE + PDR is not eligible
Other Requirements	★No temporary buydown



Agency Loan Program

AAA LENDINGS offers the Standard Fannie Mae and Freddie Mac's Conforming, High Balance, HomeReady and HomePossible Loan Program, All requirements follow with Fannie Mae and Freddie Mac Seller Guideline.

Government Down Payment Assistance (DPA) First Lien

Primary Home Only	Santa Clara County	Los Angeles County
Area	Santa Clara County	The property is in the unincorporated area of Los Angeles County or in one of the HOP Participating Cities.
		Eligible Area check here:
DPA amount	1. Min. Loan Amount- \$68,000 2. Max. loan amount of \$250,000, up to 30% of the purchase price.	Up to \$85,000, or 20% of the purchase prices, whichever is less.
1 st lien/ Max. purchase price	 1. 1st lien: 1) Must be 30-year fully amortized fixed rate loan 2) Min. LTV is 60%, Max LTV is \$80% 2. Max. purchase price: No maximum purchase price cap. 	 1. 1st lien: Must be FHA or Conventional and have fixed interest rate, and fully amortized regulations, VA loans are permitted. 2. Max. Purchase price: HOP80: The maximum purchase price allowed for existing or new homes is \$700,000 for Single-Family Homes, Condominiums, and Townhomes HOP120: The maximum purchase price allowed for existing or new homes is \$850,000 for Single-Family Homes, Condominiums, and Townhomes
Term and rate/ Lien position	 The term of the deferred loan is thirty (30) years. No monthly principal or interest payments are required for 30 years. Repayment of loan principal and a share of the appreciation is due at sale, cash-out refinance, default of the terms andconditions of the loan, or at the end of the term. 2nd lien 	 0% interest loans with a deferred payment Repayment is required when the home is sold, there is a transfer of title, or the home is no longer owner-occupied. 2nd lien
Credit score	Min. 620	Follow 1st mortgage
Income limit	Not exceed 120% of the AMI	HOP80: Not exceed 80% COUNTY MEDIAN INCOME HOP120: Not exceed 120% COUNTY MEDIAN INCOME *Income not to exceed maximum amount per family size.
DTI	 The Min. Front-end ratio is 25%, and cannot exceed 38%. DTI cannot exceed 45% 	Follow DU





	overnment Down Payment Assis	Page 3 of 12 stance (DPA) First Lien
Primary Home Only	Santa Clara County	Los Angeles County
LTV/CLTV	CLTV cannot exceed 97%	Follow 1st mortgage
Citizenship	US Citizen, Permanent Residents	US Citizen, Permanent Residents
First-time homebuyer	All applicants, co-applicants, a non-borrowing spouse, and the applicants' adult household members must be FTHBs.	First Time Home Buyers only
Education for borrowers	The borrowers, including non-borrowing spouses are required to attend and complete an eight (8) hour in-person, virtual, or online HUD certified homebuyer education course.	All HOP applicants must complete an eight-hour first-time homebuyer education seminar and obtain a Certificate of Completion from a HUD-approved facilitator. The LACDA must receive a copy of the certificate before the close of escrow.
Eligible Use	Used for down payment only	Down payment and/or closing assistance
Property Types & unit	A single unit residence (condominium, townhome, or single- family home)	 The property must be a single family residence, condominium, or townhouse dwelling. Tenant-occupied properties are not eligible under HOP unless it is a tenant-purchaser transaction.
Shared Appreciation	 The share of net appreciation shall be capped at 100% of the original EMPOWER loan amount for the first ten (10) years of the loan. After the initial ten (10) year period, there is no cap on the share of net appreciation. The Percentage Share of Appreciation based on percentage of Original EMPOWER principal loan amount to the original purchase price of the home. 	 HOP80-2024: 1. When the property is sold, there is a transfer of title, or the home is no longer owner-occupied, the homebuyer repays the loan, plus a share of the appreciation. 2. There is no "shared appreciation" applied if the property is sold or transferred after the completed five (5) years of the recording of the HOP80 loan. HOP120-2024: 1. When the property is sold or transferred within the first 15 years, the LACDA will share a portion of the property's appreciated value with the Homeowner. 2. There is no "shared appreciation" applied if the property is sold or transferred after the completed five (5) years of the first 15 years, the LACDA will share a portion of the property is appreciated value with the Homeowner. 2. There is no "shared appreciation" applied if the property is sold or transferred after the completed 15 years of the closing of the property purchase and the HOP120 loan.
	1. At least 3% or greater amount if required by the Senior	

Borrower contribut	 At least 3% or greater amount if required by the Senior Lender, plus closing costs. Min. 50% of the required down payment must be the applicant's own funds. Will allow up to 50% of the required borrower contribution to be in the form of a gift. 	Applicants must invest a minimum of 1% of the down payment, not including closing costs, of their own funds. Applicants' total contribution into escrow, including initial deposit, gift funds, and closing funds, cannot exceed \$150,000 for HOP80 and \$200,000 for HOP120.
Asset Reserve /	 Borrowers must have a minimum of one-month reserves The household's post-closing assets (excluding retirement	Asset/Income Disclosure Form for all household members 18
Limitation	accounts) cannot exceed \$125,000.	years or older.



ENDINGS			-	Page 4 of 1.	2
		Elite	Jumbo		
Occupancy	Loan Purpose	Property Type	Max LTV	Max Loan amount	FICO
			89.99%	\$800K	>=700
		1-Unit	89.99%	\$1.0M	>=720
		PUD	80.00%	\$1.5M	>=700
		Warrantable Condo	75.00%	\$2.0M	>=700
			70.00%	\$2.5M	>=720
	Purchase& R/T Refi		70.00%	\$3.0M	
		1-Unit	60.00%	\$3.5M	>=740
Primary		PUD	55.00%	\$4.0M	
			65.00%	\$1.0M	>=700
		2-Units	60.00%	\$1.5M	>=720
			80.00%	\$1.0M	>=700
		1-Unit	75.00%	\$1.5M	>=720
	C/O Refi	PUD	70.00%	\$2.0M	>=720
		Warrantable Condo	60.00%	\$2.5M	>=720
			75.00%	\$1.0M	
		1-Unit	70.00%	\$1.5M	
Second Home	Purchase& R/T Refi	PUD	65.00%	\$2.0M	>=720
		Warrantable Condo	50.00%	\$2.5M	
			50.00%	ا۷۱د.۲۶	
Occupancy	★Investment is not accept	able.			
	★5/6 ARM, 2/1/5 Cap ★7/6 ARM, 5/1/5 Cap				
Citizenship	 ★US Citizens ★Lawful Permanent and N ★All borrower must have a 		ens		
Qualifying Rate	 ★5/6 ARM,Greater of the ★7/6 ARM,Greater of the 				
Cash out limit	★LTV>55, Max Cash Out \$ LTV<=55, Max Cash Out \$	•			
Reserve	Loan a Loan a Loan a Loan a Second Home: Loan and Loan a Loan a	mount 850,001-1,000,000, 6 mount 1,000,001-1,500,000 mount 1,500,001-2,000,000 mount 2,000,001-4,000,000 punt<=850,000, 6 months PI mount 850,001-1,000,000, 2 mount 1,000,001-1,500,000	5 months PITIA , 9 months PITIA , 12 months PITIA , 24 months PITIA TIA 12 months PITIA , 18 months PITIA		
Credit	Loan a The credit report(s) must n ★2 tradelines with a minir ★1 tradeline with a minim	num 12-month history or	eline requirement:	nce	
Appraisal	and: • Seller on purchase con-	0, Two Full Appraisals	record	y executed purchase contract, Two F r and recent paired sales	ull Appraisals are requir
DTI	★Max DTI 45%				
Other Requirements	★Mortgage Insurance requ	nistory for using rental inco	me if use lease agreement.		



	Full Doc	<u>Prime Ju</u>	mbo (30 Yrs	s Fixed & 10/6	ARM)	
Prop.Type	Loan Amt	Max LTV	Min FICO	Max C/O Amt	Max DTI	Reserves
		Primary Home	Purchase / R/T Refinance			
	\$1.0M	80.00%	720		43.00%	12
1.2 n;it	\$2.0M	75.00%	720		41.00%	18
1-2 Unit	ć2.0M	70.00%	760		41.00%	24
	\$3.0M	75.00%	760	NA	41.00%	36
3-4 Unit	\$2.0M	70.00%	720		43.00%	18
3-4 Unit	\$3.0M	65.00%	760		41.00%	36
		Primary H	Iome C/O Refinance			
4.2114	\$1.0M	70.00%	740	62504	42.00%	10
1-2 Unit	\$1.5M	65.00%	740	\$350K	43.00%	18
		Second Home Purchase /	R/T Refinance (C/O Refin. I	Ineligible)		
1 unit	\$1.5M	70.00%	740	NA	43.00%	18
	ŀ	2-4 Ur	nits are ineligible	•	•	
		Investment Purchase / R	X/T Refinance (C/O Refin. Ir	neligible)		
1 unit	\$1.5M	65.00%	760	NA	40.00%	36
		2-4 Ur	nits are ineligible			
Citizenship	 ★U.S. Citizens ★Permanent Resident bor ★Non-Permanent Resident ★All U.S. citizens, perman 	t	and non-permanent global	clients must have a social	security number in	order to be
Job & Income	weekly,biweekly, part-time (2)Self-Employed: Sole (3)Non-Employed Incor Unemployment/Welfare/A Interest & Dividend,Inherit	: All non-self-employed bo e, seasonal, bonus, commis Proprietorship, Partnership ne: Alimony/ Maintenance DC,Disability/Worker's Con ance/Guaranteed Income,	prrowers who receive a W-2 sion, and tips/gratuity. b, Corporations, and S-Corpo /Child Support/Separate M mpensation, Retirement/Pe Note Receivables, Mortgag prrowers, if using tax return	orations. aintenance, Foster Care, ension, Social Security, Ann ge Differential/ COLA, and I	uity, IRA, Military/\ Rental.	/A Benefits, T
Assets	funds (liquid assets). ★2nd Home or N/O/O can ★Gift funds cannot be res ★Assets from China are u	not use gift funds. erves. nacceptable including gifts. nent(s) covering a two mor	ion from own funds (liquid nth period for all accounts t			
Credit	 ★4 trade lines in all, one c least 12 months. ★0x30x12 for mtg/rent. 	f which is open and has a r	minimum of 24 months hist	ory, the other 3 may be op	en or closed but m	ust be rated fo
Appraisal	if the subject property is lo	cated in a depreciating ma	preciating 5.01% or more. T Irket. level of property fieldwork i			
her Requirement	★ At least 2 years landlord ★ Max financed properties		iired. ; 4 for 2nd Home/Investmei	nt Transaction.		



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WE ARE EXPERTS!				Page 6 of 12				
		I ON dol	ncome (retail)					
		Min FICO	Max Loan Amt	Max Purchase/Rate & Term LTV	Max Cash-Out LTV			
			up to \$1,000,000	65%	60%			
	Owner-Occupied	700	\$1,000,001-2,500,000	60%	55%			
	Owner-Occupied	700	\$2,500,001-3,000,000	55%	50%			
			\$3,000,001-3,500,000	50%	45%			
TV & Loan Amount			up to \$1,500,000	60%	55%			
Requirements	Non Owner Occupied	700	\$1,500,001-2,500,000	55%	50%			
	Non-Owner Occupied	700	\$2,500,001-3,000,000	50%	45%			
			\$3,000,001-3,500,000	45%	40%			
			up to \$1,500,000	60%	55%			
	Non-permanent Resident	700/014	\$1,500,001-2,500,000	50%	45%			
	Foreign National	700/NA	\$2,500,001-3,000,000	45%	40%			
			\$3,000,001-3,500,000	40%	35%			
Property Type	★SFR / PUD / Condo; 2-4 l	Jnits						
Citizenship	★U.S. Citizen ★Permaner	t Resident ★Non-permane	ent Resident ★ Foreign National					
Assets & Reserve	 ★ Most recent 1 Months Bank Statement or VOD with average balance required to verify the assets: (1) Foreign national citizenship or Cash-Out transaction: 24 mos P&I reserve. (2) All others: 12 mos P&I reserve. ★ Gift Funds: Max 50% of the down payment can be gifted for primary purchase transactions only. ★ Business Funds are NOT allowed. ★ Loan proceed from subject transaction may NOT be used for required reserves. ★ Product rate varies with every 6 mos reserves (at least 6 months, maximum 36 months), please call for details. 							
TCD Account	 ★ P&I reserves have to be deposited into TCD account. Lender Credit NOT allowed. ★ Reserves must be held in an US institution, P&I reserve must be deposited into AAA-designated account prior to closing. ★ Required reserve amounts must be in a 13 month or 25 month TCD account prior to closing. ★ TCD account will be hold interest rate. Loan Amt P&I Reserve Requirement TCD Term 							
	Foreign National		24 mont	-	25 months			
	Cash-Out							
	Cash-Outup to \$3.5MM24 months25 morAll Others12 months13 mor							
Credit	 ★Mortgage/Rent: Max 1x ★Tradeline: 2 tradelines set ★Bankruptcy/SS&DIL/ For ★Loan Modification: 2 Year 	easoned for at least 12 mor eclosure are NOT Allowed.	nths required for single application.					
Foreign Nationals	 ★ Copy of passport, I-94 and valid VISA (Diplomat are not allowed). I-94 or I-94W not required for refinance transaction. ★ Copy of passport and either I-94W or proof of ESTA Approval required for borrowers on VISA Waiver Program. ★ Borrower must have U.S. address when applying for loan. ★ Foreign assets used for downpayment/closing cost/reserves must be transferred to U.S. institutional account prior to ordering loan docs ★ Automatic debit payment required from AAA-Designated Account or U.S. banking institution. ★ Foreign Credit Report with at least one trade-line is required. Borrower may still be eligible without foreign credit report ★ 25 mos AAA-Designated account must be opened. ★ 2nd home or investment property only. 							
Appraisal		1,000,000: One Full Apprais 01 to \$3,500,000: One Full	-	required.				
Other Requirements	 ★ For loan amount 1,000,001 to \$3,500,000: One Full Appraisal & Third Party Review are required. ★ Condo must be warrantable by Fannie Mae; non-warrantable condominiums will be reviewed on an individual basis. ★ High Rise condo in Super Lien States are not allowed. ★ Automatic Debit Payment required from AAA-Designated account or U.S Financial Institutional Bank. ★ Foreign Asset must be transferred to U.S Institutional Bank to be used as downpayment, closing cost & reserves. ★ Subject property cannot be listed for sale and must be withdrawn prior to closing for R&T refi. & prior to application for Cash-Out Refi. ★ Financed Properties: If the subject property is a primary residence or second home, there is no limit to the number of financed properties. If the subject property is a ninvestment property, the borrower may own or be obligated on up to 5 financed properties. The financed property limit applies to the borrower's ownership of one-to-four unit financed properties or mortgage obligations on such properties and is cumulative for all borrowers. These limitations apply to the total number of properties financed. 							



WE ARE EXPERTS!	Page 7 of 12
	Self Prepared P&L
Property Type	★1 unit SFR/PUD/Condo, ADU, 2-4 Units
Citizenship	★U.S. Citizen ★Permanent Resident ★Non-permanent Resident ★Foreign National
Job & Income	 ★WVOE: Written VOE completed by employer. ★Self/CPA Prepared P&L: (1) For application received on or before 6/30: YTD and full year of interim Profit & Loss Statement completed by borrower or CPA. For application received on or after 7/1: YTD Profit & Loss Statement completed by borrower or CPA. (2) CPA Letter (from CPA that prepared previous 2 years tax returns) verifying prepared business ownership and same location for at least 2 year & 2years business ★Please call for more details about True Stated Income.
Assets & Reserve	 ★All scenarios require 12 months P&I in US Financial Institution as reserves except below: (1) Loan amount> \$2,000,000, 12 months in AAA-designated account. (2) Units + ADUs > 4, 12 months in AAA-designated account. (3) Foreign Nationals, 24 months P&I in US Financial Institution and 12 months of them needs to be deposited into AAA-designated account. ★Most recent 2 months bank statement required. ★Business funds may be used up to 100% of current balance if borrower can demonstrate 100% ownership of the business. ★Gift is allowed for 100% of down payment for all occupancies and properties, but no gift funds may be used for reserves. ★All Assets must be Liquid – Checking, Savings, or MMA. Cash-Out funds can only be used for reserves if deposited into investor's Account with ACH.
ADU	 ★ADU's must be permitted. ★Allow ADU's on 2-4 Unit properties including multiple ADU's. ★Rental income from ADU is not acceptable and cannot be used toward qualification.
Credit	 ★Mortgage/Rent: Max 1x30x12 ★Bankruptcy: 3 Years ★Short Sale&Deed In Lieu: 2 Years ★Foreclosure: 5 Years ★Loan Modification: 5 Years ★Tradeline: 3 tradelines seasoned for at least 12 months required for each applicant.
Foreign Nationals	 ★Copy of passport, I-94 and valid VISA (F-1 and F-2 type are not allowed). ★Copy of passport and either I-94W or proof of ESTA Approval required for borrowers on VISA Waiver Program. ★Foreign assets used for downpayment, closing costs, and/or reserves must be transferred to U.S. institutional account prior to ordering loan docs. ★24 mos P&I reserves required for subject property. Therein, 12 mos P&I reserves to be deposited into the account AAA LENDINGS assigns prior to funding.
Appraisal	★One Full Appraisal & one Field Review are required.
Other Requirements	 ★Max Front-End/Total Debt-to-Income (DTI) ratio allowed: 36%/41%. ★Qualifying Interest Rate: the greater of start rate or fully-indexed rate. ★No minimum borrower contribution on owner occupied and second homes. (excludes Foreign National).
	3 Mo. Bank Statement
Property Type	★1 unit SFR/PUD/Condo; 2-4 Units
Citizenship	★U.S. Citizen ★Permanent Resident ★Non-permanent Resident
Job & Income	 ★Self-Employed Verification: (1) CPA Letter verifying business ownership for at least 2 years OR 2 years of business license. (2) Definitive Description of Business, Industry, and Borrower's Title listed on 1003. Current Employment (1003) must show on credit report / Third-party listing to verify business name and phone number. ★Salary Employees Verification: Verbal Verification of Employment / Current Employment (1003) must show on credit report. ★Income Calculation:

Assets & Reserve	 ★ Required Reserve: If LTV<=60.00, 12 months P & I in US Financial Institution; 6 months in AAA-designated account. If LTV>60.00, 12 months P & I in AAA-designated account. ★ Most recent 2 months bank statement required. ★ Business funds may be used up to 100% of current balance if borrower can demonstrate 100% ownership of the business. ★ Gift is allowed for 100% of down payment for all occupancies and properties, but no gift funds may be used for reserves.
Credit	 ★Mortgage/Rent: Max 1x30x12 ★Bankruptcy: 3 Years ★Short Sale&Deed In Lieu: 2 Years ★Foreclosure: 5 Years ★Loan Modification: 5 Years ★Tradeline: 3 tradelines seasoned for at least 12 months required for each applicant.
Appraisal	★One Full Appraisal & one Field Review are required.
Other Requirements	 ★Max Front-End/Total Debt-to-Income (DTI) ratio allowed: 36%/41%. ★Qualifying Interest Rate: the greater of start rate or fully-indexed rate. ★No minimum borrower contribution on owner occupied and second homes.



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DSCR											
				DSCR>=	1	DSCR(0.75-0.99)			DSCR(0.01-0.74)		
FICO		Loan Amount		R/T Refi	C/O Refi	Р	R/T Refi	C/O Refi	Р	R/T Refi	C/O Refi
		<= \$1.0mm	80.0	00%	75.00%	75.0	00%	70.00%			65.00%
>=740		<= \$1.5mm	75.0	00%	70.00%	70.0	00%	65.00%	70.	00%	60.00%
		<= \$2.0mm	75.0	00%	60.00%	65.0	00%	60.00%	65.	00%	60.00%
		<= \$1.0mm	80.0	00%	75.00%	75.0	00%	70.00%	70.	00%	60.00%
>=720		<= \$1.5mm	75.0	00%	70.00%	70.0	00%	65.00%	65.	00%	60.00%
		<= \$2.0mm	75.0	00%	60.00%	65.0	00%	NA	N	A	NA
		<= \$1.0mm	80.0	00%	70.00%	75.0	00%	65.00%	65.	00%	60.00%
>=700		<= \$1.5mm	75.0	00%	70.00%	70.0	00%	65.00%	65.	00%	60.00%
		<= \$2.0mm	70.0	00%	60.00%	65.0	00%	NA	N	A	NA
		<= \$1.0mm	80.0	00%	65.00%	70.0	00%	60.00%	65.00%	60.00%	60.00%
>=680		<= \$1.5mm	70.00%		60.00%	NA		NA	NA	NA	NA
		<= \$2.0mm	65.00% NA		NA	NA		NA	NA	NA	NA
		<= \$1.0mm	70.00% 65.00		65.00%	60.00%		60.00%	60.00%	60.00%	60.00%
>=660		<= \$1.5mm	65.00%		60.00%	NA		NA	NA	NA	NA
		<= \$2.0mm	60.00% NA		NA	NA		NA	NA	NA	NA
Foreign Nationa	al	<= \$1.0mm	70.00% 65.00% 65.00% NA		IA						
		<= \$1.5mm	70.00%	60.00%	60.00%						
ITIN Min 700		>= \$200k - \$1.0mm	75.00%	75.00%	70.00%			Ν	IA		
Assets	 ★ Most recent one month bank statement required. ★ 100% access letter obtained from all joint owners. ★ Gift funds are acceptable for use toward down payment and loan costs. ★ Stocks/Bond/Mutual Funds - 90% of stock accounts may be considered in the calculation of assets for closing costs and reserves. ★ Vested Retirement Account funds – 80% may be considered for closing and/or reserves. ★ When bank statements are used, large deposits must be evaluated. 										
Reserves	 ★ Reserves: Loan Amt \$125,001-\$1,000,000: 6 Months PITIA; Loan Amt \$1,000,001 - 1,500,000: 9 months PITIA; Loan Amt \$1,500,001 - 2,000,000: 12 months PITIA ★ Cash-Out proceeds may be used as reserves. ★ Equity lines of credit and gift funds are not acceptable sources to meet the reserve requirement. 										
(realt		orrower's credit profile must include a minimum of tw story, or a combined credit profile between Borrower					-			now a two	elve (12)

★ Mortgage History: 0 x 30 x 12. ★ Foreclosure Seasoning: 36 months

4:4

Credit Event	 ★ Short Sale/DIL Seasoning: 36 months ★ BK Seasoning: 36 months
Job & Income	★Not required.
Appraisal	★Loan amounts ≤ \$1,500,000 = 1 Full Appraisal (ARR, CDA or FNMA CU Risk score of 2.5 or less is required in addition to appraisal) ★Loan amounts > \$1,500,000 or "flip" transaction = Two Full Appraisals
Other Requirements	 ★ First Time Home Buyers Ineligible. ★ Max Financed properties: 20 ★ Regarding prepayment penalty, comply with the regulations of each state, especially Maryland. ★ Prepaid Payment Penalty is the 5% of the remaining loan balance. ★ C08 borrowers are eligible, and no gift funds are allowed.



		Bank Stat	em	<u>en</u>	t						
FICO		Loan Amount		Primary Home			Second Home			Investment	
				R/T	C/O	Р	R/T	C/O	Р	R/T	C/O
		<= \$1.0mm	90.0	Refi	Refi 80.00%	85.0	Refi 00%	Refi 70.00%	85.	Refi .00%	Refi 70.00%
		<= \$1.5mm	85.00%		75.00%			70.00%	80.00%		70.00%
		<= \$2.0mm	85.0	00%	75.00%	80.00%		70.00%	80.00%		70.00%
>=740		<= \$2.5mm	80.00%		70.00%	75.00%		65.00%	75.00%		65.00%
		<= \$3.0mm		00%	65.00%	70.00%		60.00%	70.	00%	60.00%
		<=\$3.5mm	65.00%		NA	60.00%		NA	NA		NA
		<= \$1.0mm	85.00%		75.00%	85.00%		70.00%	85.	.00%	70.00%
		<= \$1.5mm	85.00%		75.00%	80.00%		70.00%	80.	00%	70.00%
. 720		<= \$2.0mm	80.00%		70.00%	80.00%		70.00%	80.00%		70.00%
>=720		<= \$2.5mm	80.0	80.00%		75.00%		65.00%	75.00%		65.00%
		<= \$3.0mm	75.00%		65.00%	70.0	00%	60.00%	6 70.00%		60.00%
		<=\$3.5mm	60.00%		NA	60.0	00%	NA	NA		NA
		<= \$1.0mm	85.00% 75		75.00%	85.00%		70.00%	85.	.00%	70.00%
		<= \$1.5mm	85.00%		75.00%	80.00%		70.00%	80.	.00%	70.00%
>=700		<= \$2.0mm		80.00%		80.00%		70.00%	80.	00%	70.00%
		<= \$2.5mm		75.00%		75.00%		65.00%	75.	00%	65.00%
		<= \$3.0mm		70.00%		70.00%		60.00%	70.	00%	60.00%
		<= \$1.0mm	80.00%		70.00%	80.00%		70.00%	80.	.00%	70.00%
		<= \$1.5mm	80.00%		70.00%	80.00%		70.00%	80.	00%	70.00%
>=680		<= \$2.0mm	75.00%		65.00%	75.00%		65.00%	75.	00%	65.00%
		<= \$2.5mm	70.00%		60.00%	70.00%		NA	70.	00%	NA
		<= \$3.0mm		NA		NA		NA	٢	NA	NA
		<= \$1.0mm	80.00%		70.00%	80.00%		70.00%	80.	00%	70.00%
		<= \$1.5mm	75.00%		70.00%	75.00%		70.00%	75.	00%	70.00%
>=660		<= \$2.0mm		75.00%		70.00%		60.00%	70.	00%	60.00%
		<= \$2.5mm		70.00%		65.00%		NA	65.	00%	NA
		<= \$3.0mm		A	NA	N	A	NA	Ν	NA	NA
ITIN Min 680		>= \$200k - \$1.5mm	80.0	00%	80.00%	80.0	00%	80.00%	75.	.00%	75.00%
Assets & Reserves	 ★100% ★Gift fut ★Stocks ★Vestee ★When total motor ★Cash cotal ★Reserver 	recent one month bank statement required. access letter obtained from all joint owners. ands are acceptable for use toward down payment and s/Bond/Mutual Funds - 90% of stock accounts may be of d Retirement Account funds – 80% may be considered bank statements are used, large deposits must be eva nthly qualifying income for the loan. but proceeds may be as reserves. ves: Amt \$150,000-\$1,000,000: 6 Months PITIA;	considere for closin	d in the o g and/or	reserves.			-			of the

Loan Amt \$150,000-\$1,000,000: 6 Months PITIA;

		Loan Amt \$1,000,001 - 2,000,000: 9 Months PHTA; Loan Amt>\$2,000,000: 12 months PITIA 2 Months Incremental PITIA required per other Financed Property					
	Appraisal	★Loan amounts ≤ \$1,500,000 = 1 Full Appraisal (ARR, CDA or FNMA CU Risk score of 2.5 or less is required in addition to appraisal) ★Loan amounts > \$1,500,000 or "flip" transaction = Two Full Appraisals					
Cr	edit & Credit Event	Each Borrower's credit profile must include a minimum of two (2) trade lines within the last twenty-four (24) months that show a twelve (12) nonth history, or a combined credit profile between Borrower and co-Borrower with a minimum of three (3) tradelines Max Mtg Late 0x30x12 Bankruptcy/Foreclosure/Short Sales/Deed-in-Lieu ≥ 3 Years.					
Other Requirements		 ★ Prepaid Payment Penalty is the 5% of the remaining loan balance. ★ Regarding prepayment penalty, comply with the regulations of each state, especially Maryland. ★ Delayed Financing is allowed for primary only ★ If using business bank statement to qualify the loan, qualifying income is equal tothe total monthly business deposits divided by 12 months with the consideration of 50% expense factor, or with CPA Letter/ P&L to support expense factors. ★ C08 borrowers are ineligible. 					



E ARE EXPERTS!					Page 10 of 12		
		Prim	e HELOC				
Occupancy	Property Type	Loan Purpose	Max Loan Amount	Max LTV/CLTV	FICO	Max DTI	
Drimary Homo	1 to 4-Unit Warrantable Condo	Purchase	\$500,000	89.99% (Concurrent)	>=680	- 45.00%	
Primary Home	PUD	Cash Out Refinance		85% (Standalone)	>=700		
Second Home	1-Unit Warrantable Condo	Purchase Cash Out Refinance	\$500,000	80% (Concurrent)	>=700	- 45.00%	
	PUD		\$300,000	80% (Standalone)	>=720	43.00%	
Eligible Borrowers	 ★ Borrowers must be the same for the first mortgage loan and HELOC (concurrent HELOCs only) ★ U.S. citizens ★ Permanent resident aliens ★ Non-permanent resident aliens ★ Non-occupant co-borrowers ★ Revocable/"living" trusts are acceptable provided it is established by, and the primary beneficiary is, an individual; for concurrent HELOCs, loans closing in a trust must follow the same trust requirement as the first mortgage 						
Assets	 ★ Concurrent HELOCs: The asset requirements and documentation standards of the first mortgage product will be used for the HELOC; this applies to transactions where the first mortgage is underwritten using an automated underwriting system (AUS) (e.g., Fannie/Freddie loans) as well as first mortgages that are manually underwritten (e.g., jumbo loans). ★ Standalone HELOCs: a single deposit that exceeds 50% of the total monthly qualifying income as the large deposits. 						
Job & Income	 ★Wage-Earner Income: All non-self-employed applicants who receive a W-2 at year end to summarize total earnings – includes hourly, weekly, biweekly, part-time, seasonal, bonus, commission, and tips/gratuity. ★Self-Employed Income: Sole proprietorship, Partnership, Corporations, and S-Corporations ★Other Non-Employment Income: Alimony/Child Support/Maintenance, Unemployment/Public Assistance, Disability/Worker's Compensation, Retirement/Pension, Social Security, Annuity, IRA, Military/VA Benefits, Trust, Interest & Dividend, Inheritance/Guaranteed Income, Note Receivables, Mortgage Differential/COLA & Rental ★Readily Convertible Assets: Bank Deposits, Money Market, Marketable Securities, Mutual Funds, Annuities, and Bonds 						
Appraisal	 ★ The appraisal fee is required to quote with appraisal department. ★ Loan amt>\$250k: Standard Full Appraisal Report must be required. ★ Ioan amt≤\$250k(see below for cases requiring a Standard Full Appraisal Report for ≤ \$250,000): 3rd party Collateral Evaluation must be required. ★ Full appraisal must be required for properties with any of the following characteristics: (1) Recent Remodel or Extensive Renovations (2) Properties with excess acreage(15+Acres) (3) Unique design or amenities(Berm/dome/log home or atypical amenities such as private tennis court, multiple outbuildings, etc.) (4) Adequate subject property and/or comparable data is not available. 						
		~c					

Ineligible First Lien Types	 ★(1) CONCURRENT HELOCS FHA, VA, or USDA mortgages Construction or renovation loans ★(2) STANDALONE HELOCS Land contracts or contracts for deed Reverse mortgages Negative amortization loans Home equity lines of credit or other future advance liens
Other Requirements	★Eligible Transaction Types: (1) Purchase (2) Cash-out refinance ★Qualifying Payment: (Maximum Line Amount / 240) + Maximum Line Amount x (Index + Margin + 2.00%) x (30 / 365)



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	Expanded HELOC
DU/LP Eligibility	★ Standalones (Only HELOC transaction) does not need DU/LP approved, but require manually underwritten. ★ Piggyback's(First lien +HELOC/CES) First Mortgage must have DU Approved/Eligible, or LPA Accept, or Approve/Accept/Ineligible due to loan size for non-conforming 1st liens.
Eligible First Lien Programs	 ★ Fixed Rate fully amortizing Agency / Government eligible. ★ Agency ARM with initial fixed term ≥ 5 years. ★ Non-Agency Jumbo Fixed and ARM with initial fixed term ≥ 5 years. ★ AUS approval required (DU/LP), Approve/Ineligible (due to loan size) required for non-agency 1st liens. ★ Interest Only, Negative Amortization and other High Risk product features are ineligible. Standalone: provide current mortgage statement (or CD if recently closed on 1st mtg) and copy of 1st Mortgage Note.
Income Requirements	 ★ Salary Borrower: (1) Piggybacks follow first lien requirements. (2) Standalones: Most recent one month paystub + most recent year W2. (3) Tax transcripts are required when using tax returns for qualifying purposes. ★ Self-employed: (1) Piggybacks: follow AUS for tax return requirements. (2) Standalones: 2 yrs tax returns(business and personal) with all schedules, and Year to Date P&L.
Appraisal Requirements	 ★ Piggybacks: follow FNMA/FHLMC guidelines except the program will not accept appraisal waivers. If AUS permits a value acceptance, then instead provide:Desktop, exterior inspection and/or interior inspection ★ Standalones: Desktop, exterior inspection and/or interior inspection or; FIRREA and USPAP compliant hybrid valuation. ★ For credit limits > \$250,000, a full appraisal with interior & exterior inspection containing color photos is required. ★ AVM requirements - completed by Clear Capital with a Confidence Score of 80% or greater and a forecasted standard deviation (FSD) less than or equal to 0.13. ★ 1004D Completion Alternatives are ineligible. ★ If property is located in a PUD, a HOA statement must be provided
General Requirements	 ★ Max DTI 43% for loan Limit <= \$250,000 34% for loan Limit > \$250,000 ★ Note Rate + 2% P&I over 30 year amortization as the qualifying rate. ★ Assets/Funds to Close/Reserves: (1) Piggybacks: follow first lien requirements. (2) Standalones: no asset verification is required if borrower is receiving cash-out (otherwise provide at least one month liquid asset statements showing sufficient funds to close) ★ Mortgage late: 0x30x24 ★ Title may not be held in the name of a trust. ★ POAs are permitted for all transaction types but must cover the 2nd lien transaction if utilized. ★ Eligible Properties: (1) 1 unit Primary Residence: ①SFR / PUD / Townhouse / Rowhome

condominium (Fannie/Freddie Warrantable)
(2) 1 unit Second Home: SFR / PUD / Townhouse / Rowhome
★ Credit limits: \$250,001-\$300,000 require minimum score of 700
Credit limits: \$300,001-\$350,000 require minimum score of 720
Maximum Credit Limit \$250,000 to 89.99% HCLTV, \$300,000 to 80% HCLTV, \$350,000 to 70% HCLTV on Owner Occupied.
Maximum Credit Limit \$250,000 to 80% HCLTV, \$300,000 to 70% HCLTV on Second/Vacation homes.
★ When borrower is not on the Note of the First mortgage of the subject property, the PITI must be included in the DTI calculation. The mortgage payment history must be provided.

★Self-employed: Max Line - \$250,000/720 min FICO / 85% HCLTV for Primary/70% HCLTV for Second Home.

★ Minimum Line/Draw: \$25,000; minimum draw the lesser of \$50,000 or 75% of the line



	PI	<mark>rime C</mark>	ES(Close	d End Sec	ond)		
Loan Amount	Min FICO		Primary		2nd Home&Investment		
>=720		Full Doc	Bank Stmt	Full Doc	Bank Stmt		
			90.00%	85.00%	80.00% 75.00		
\$75,000-\$350,000		700 680	90.00% 85.00%	80.00% 75.00%	80.00% 70.00		
		660	80.00%	70.00%	75.00% 70.00%	65.00% 60.00%	
		720	85.00%	80.00%	80.00%	70.00%	
		720	85.00%	75.00%	75.00%	65.00%	
\$350,001-\$450,000		680	80.00%	70.00%	70.00%	60.00%	
		660	75.00%	65.00%	65.00%	55.00%	
		720	80.00%	75.00%	75.00%	65.00%	
		700	80.00%			60.00%	
\$450,001-\$550,000		680	75.00%	65.00%	70.00% 70.00% 65.00% 65.00%		
		660	70.00%	60.00%	60.00%	55.00% 50.00%	
	/-	000	Agency Companie		00.00%	50.00%	
	>-	740	90.00%				
\$75,000-\$350,000		700	85.00%		NA		
\$350,001-\$500,000		700	85.00%		NA		
3330,001-3300,000	/-	/00	85.00%				
Job & Income	Bank Statement [12 months]	years (25% or greater ownership); (2) Asset Depletion allowed with Bank Statement documentation; (3) Standard expense factors apply: 50% expense factor. ★ Personal & Business Separated (12mo.): (1) At least one of the borrowers must be self-employed for at least 2 years (25% or greater ownership); (2) Asset Depletion allowed with Bank statement documentation; (3) Personal used to qualify, 3 months business to show business cash flows in order to utilize 100% of business related deposits in personal account (no expense factor).					
	Full Doc	r DU findings - OR - W-2 bo returns and YTD P&L ear most recent W-2 plus 30 ril 30th or 3 months bank st	0 days paystubs. (2) Self-				
Eligible Borrowers	★Borrowers - Eligible for US Citizen, Non-Permanent Resident Alien (with US Credit), Permanent Resident Alien. Ineligible for Non-occupant co- borrowers & entities. ★C08 borrowers are ineligible.						
Property Type	★Property Type	- SFR, 2-4 Units(ma	ax 75 CLTV OO, 70 CLTV NO	O), PUD, Condo-Warrantabl	e(max 75 CLTV OO, 70 CLTV	V NOO).	
Credit	 ★ 3 tradelines reporting for 12+ months or 2 tradelines reporting for 24+ months all with activity in the last 12 months. ★ Agency Companion Option: 2 active tradelines with 24 month history. (2) Active Mortgage/Rental history with 0x30x12 (Reported Institutional mortgage only, no private party rental histories without documentation) Or Active Mortgage history with 0x30x24 (Reported Institutional Mortgage only, no private mortgages) ★ Housing Lates - 0x30x12 On all mortgages for all borrowers. Minimum 12 months housing history required. ★ Credit Event Seasoning - 48 months - Foreclosure, short-sale, deed in lieu, bankruptcy. No multiple events in last 7 years. ★ Derogatory Credit - Open charge-offs or collections <= \$1,000 per occurrence ok. No delinquent tradelines at closing. Open Medical collections <= \$1000 per occurrence ok. 						
Appraisal Requirements	 ★Owner Occupied/2nd Home: (1) HPML Non-QM: Full appraisal (1004,1025,1073); (2) Non-HPML: ①Loan amts <=\$250K, AVM with a 90% Confidence Factor and Property Condition Inspection(PCI), AVM & PCI from ClearCapital, Collateral Analytics or coreLogic. ② Loan amts >\$250K, Full appraisal (1004, 1025, 1073) ★Non Owner Occupied: Previous appraisal within 12 months + Appraisal Desk Review. Review value must be equal to or greater than appraisal. Or New 2055 Appraisal and Appraisal Desk Review supporting value within 10% variance. Greater than 10% variance, use lower of two values; ★Declining markets maximum 75% CLTV on Owner Occupied/2nd Home. Maximum 70% CLTV on Non Owner Occupied. 						
General Guideline	 ★ Loan amount <= 350K, Maximum Combined Liens - \$2.0M. Loan amount > 350K, Maximum Combined Liens - \$2.5M. ★ Most recent 2 months bank statements required if additional assets are required. ★ Properties listed for sale in the last 6 months are not eligible. ★ Loans that do not pass NY Subprime test are ineligible. ★ Ineligible: Texas Section 50(a)(6) Equity Cash-Out. ★ 1st lien ARMS with < 3 years fixed period remaining qualified on fully indexed payment 						